



EX PARTE ORAL PRESENTATION

November 11, 1998

**VIA HAND DELIVERY**

Ms. Magalie Roman Salas  
Secretary  
Federal Communications Commission  
1919 M Street, N.W.  
Washington, D.C. 20554

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FEDERAL COMMUNICATIONS COMMISSION  
OFFICE OF THE SECRETARY

Re: Notice of Ex Parte Presentation; CC Docket No. 96-98; CS Docket 95-184; /  
CCBPol 97-9; CC Docket 98-146

Dear Ms. Salas:

On November 4, 1998, Robert Berger, Russell Merbeth, Barry Ohlson and the undersigned, on behalf of *WinStar Communications, Inc.* ("WinStar"), met with the following Federal Communications Commission personnel: Yog Varma, Deputy Chief of the Common Carrier Bureau; Anna M. Gomez, Chief, Network Services Division; Jordan Goldstein, Legal Counsel to the Bureau Chief of the Common Carrier Bureau; and Vincent Palladini, an Attorney in the Common Carrier Bureau. During the meeting WinStar discussed its positions on record in the above-captioned proceedings concerning non-discriminatory access to buildings and rights-of-way. Attached is the material that was distributed during the meeting. Pursuant to Section 1.1206(a) of the FCC's rules, 47 C.F.R. § 1.1206(a), we are filing with the Secretary an original and 6 copies of this notice of *ex parte* presentation.

Should there be any questions regarding the above, please do not hesitate to contact the undersigned at 202-833-5678.

Very truly yours,

Joseph M. Sandri, Jr.  
VP & Regulatory Counsel

**Attachments**

cc: Yog Varma  
Anna Gomez  
Jordan Goldstein  
Vincent Paladini

Noted/Reviewed  
[Handwritten initials]

**Winstar Communications, Inc.**

1146 19th Street, N.W. • Suite 200 • Washington, D.C. 20036 • TEL 202 833 5678 • FAX 202 659 1931

Who Is WinStar?



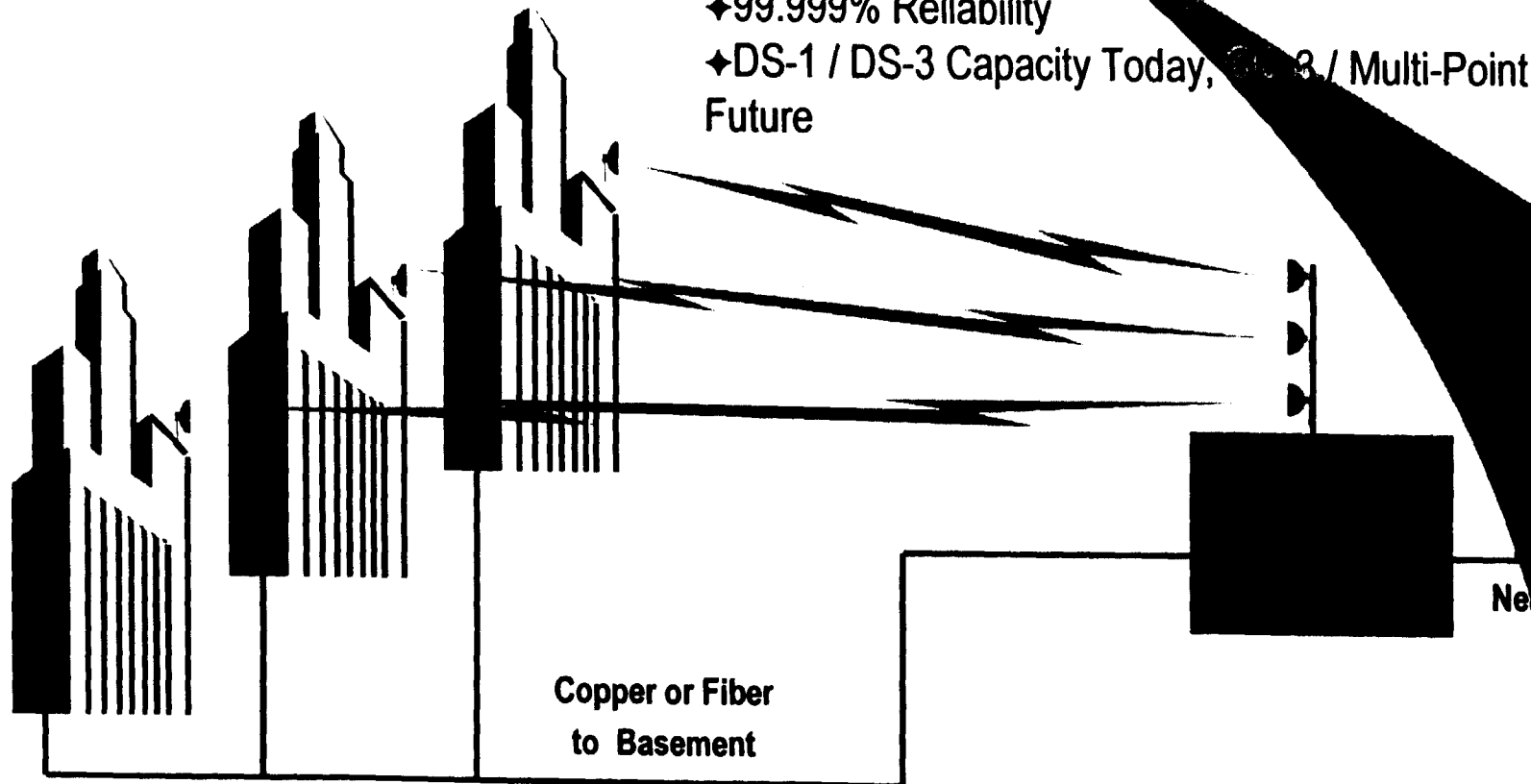


- Authorized to conduct business as a CLEC in 36 jurisdictions
- Authorized to conduct business as a CAP in 12 Jurisdictions
- Traded on NASDAQ ( WCII)
- Largest holder of 38 Ghz radio spectrum licenses and terrestrial spectrum in the US
- Current interconnect agreements for over 25 jurisdictions nationwide.

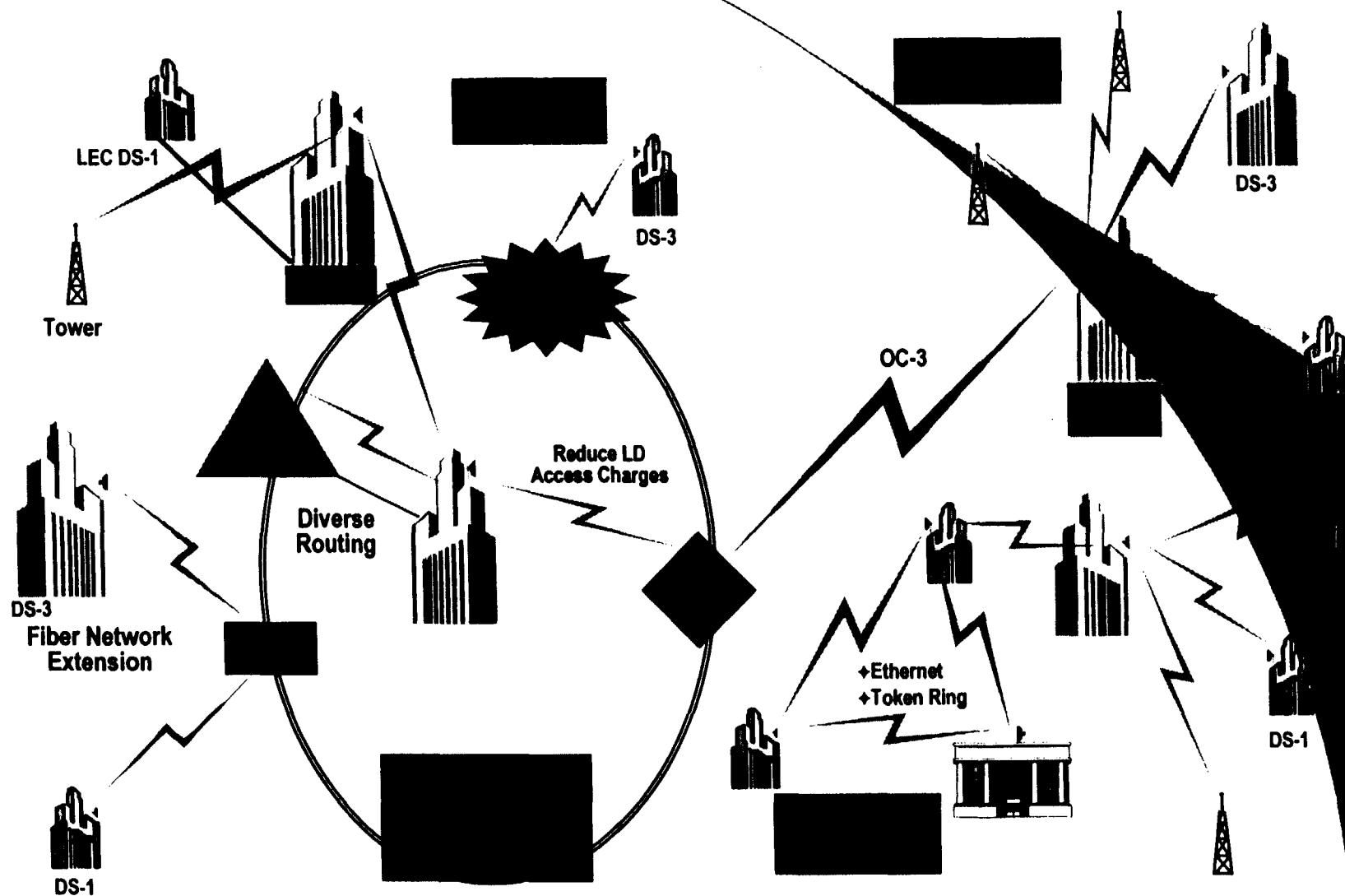
# How Wireless Fiber<sup>SM</sup> Service Works

*Lower Cost and Faster Installation*

- ◆ 38GHz Digital Broadband Services
- ◆ Point to Point/Line of Sight
- ◆ 99.999% Reliability
- ◆ DS-1 / DS-3 Capacity Today, 10G / Multi-Point Future



# Wireless Fiber<sup>SM</sup> Applications



# CLEC Authorities as of August, 1998 (36 jurisdictions)

- Alabama, Arizona, California, Colorado, Connecticut, Delaware, District of Columbia, Florida, Georgia, Hawaii, Illinois, Indiana, Kansas, Maryland, Massachusetts, Michigan, Minnesota, Missouri, Montana, Nevada, New Hampshire, New Jersey, New Mexico, New York, North Carolina, Ohio, Oklahoma, Pennsylvania, Rhode Island, South Carolina, Tennessee, Texas, Utah, Virginia, Washington, and Wisconsin

# CAP Authorities as of August, 1998 (43 jurisdictions)

- Alabama, Arizona, Arkansas, California, Colorado, Connecticut, Delaware, District of Columbia, Florida, Georgia, Hawaii, Idaho, Illinois, Indiana, Iowa, Kansas, Kentucky, Louisiana, Maryland, Massachusetts, Michigan, Minnesota, Missouri, Montana, Nebraska, Nevada, New Hampshire, New Jersey, New Mexico, New York, North Carolina, Ohio, Oklahoma, Oregon, Pennsylvania, Rhode Island, South Carolina, Tennessee, Texas, Utah, Virginia, Washington, and Wisconsin

# Interconnection Agreements Executed as of August, 1998

- Ameritech/Illinois
- Ameritech Illinois  
Metro/Illinois
- Ameritech/Michigan
- Ameritech/Ohio
- Ameritech/Wisconsin
- Bell Atlantic/District of  
Columbia
- Bell Atlantic/ Maryland
- Bell Atlantic/ New Jersey
- Bell Atlantic/Pennsylvania
- Bell Atlantic/Virginia
- NYNEX/Connecticut
- NYNEX/Massachusetts
- NYNEX/New York
- Pacific Bell/California
- SBC/Kansas
- SBC/Missouri
- SBC/Texas
- Southern New England  
Telephone (SNET)/Connecticut

# Interconnection Agreements Executed as of August, 1998 (Cont'd)

- BellSouth/regionwide (9 states:  
Alabama, Florida, Georgia,  
Kentucky, Louisiana, Mississippi,  
North Carolina, South Carolina,  
Tennessee)
- GTE/ California
- GTE/Florida
- GTE/Texas
- GTE//Virginia
- GTE/Washington
- GTE/Michigan
- GTE Minnesota
- Sprint/New Jersey
- Sprint/Virginia (United and Centel)
- Sprint/Texas
- U S West/Arizona
- U S West/Colorado
- U S West/Washington
- US West/ Minnesota
- US West/ New Mexico

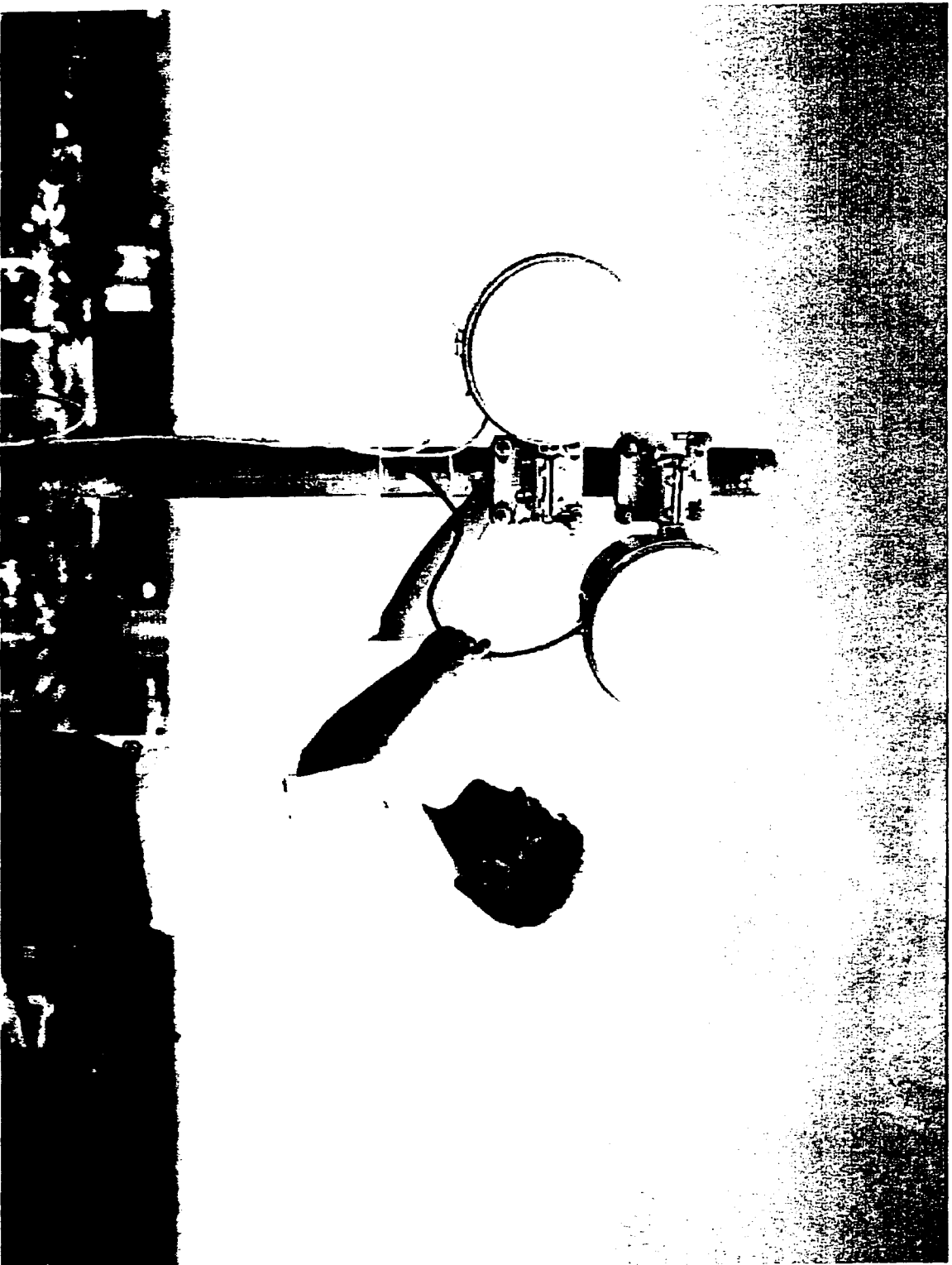
# Switched Markets Available Today

- Atlanta
- Baltimore
- Boston
- Chicago
- Columbus, OH
- Dallas
- Denver
- District of Columbia  
(Metro Area)
- Fort Worth
- Houston
- Kansas City
- Los Angeles
- Newark
- New York
- Philadelphia
- San Diego
- San Francisco
- Seattle
- Tampa

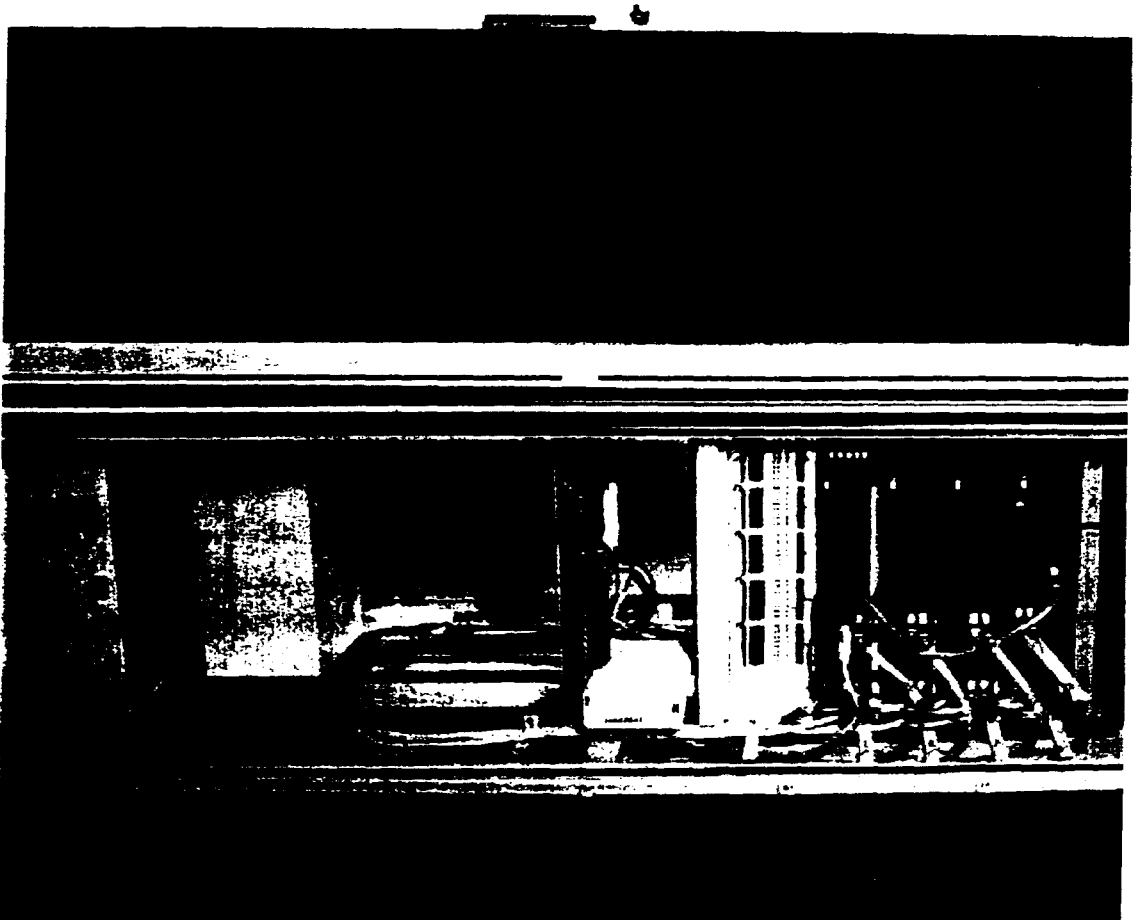
# Additional Switch City Markets Being Deployed During '98

- Cleveland; Detroit; Miami; Milwaukee; Phoenix; Minneapolis; Oakland; Orange County, California; Oak Brook, IL; St. Louis; Stamford

# Typical Installation



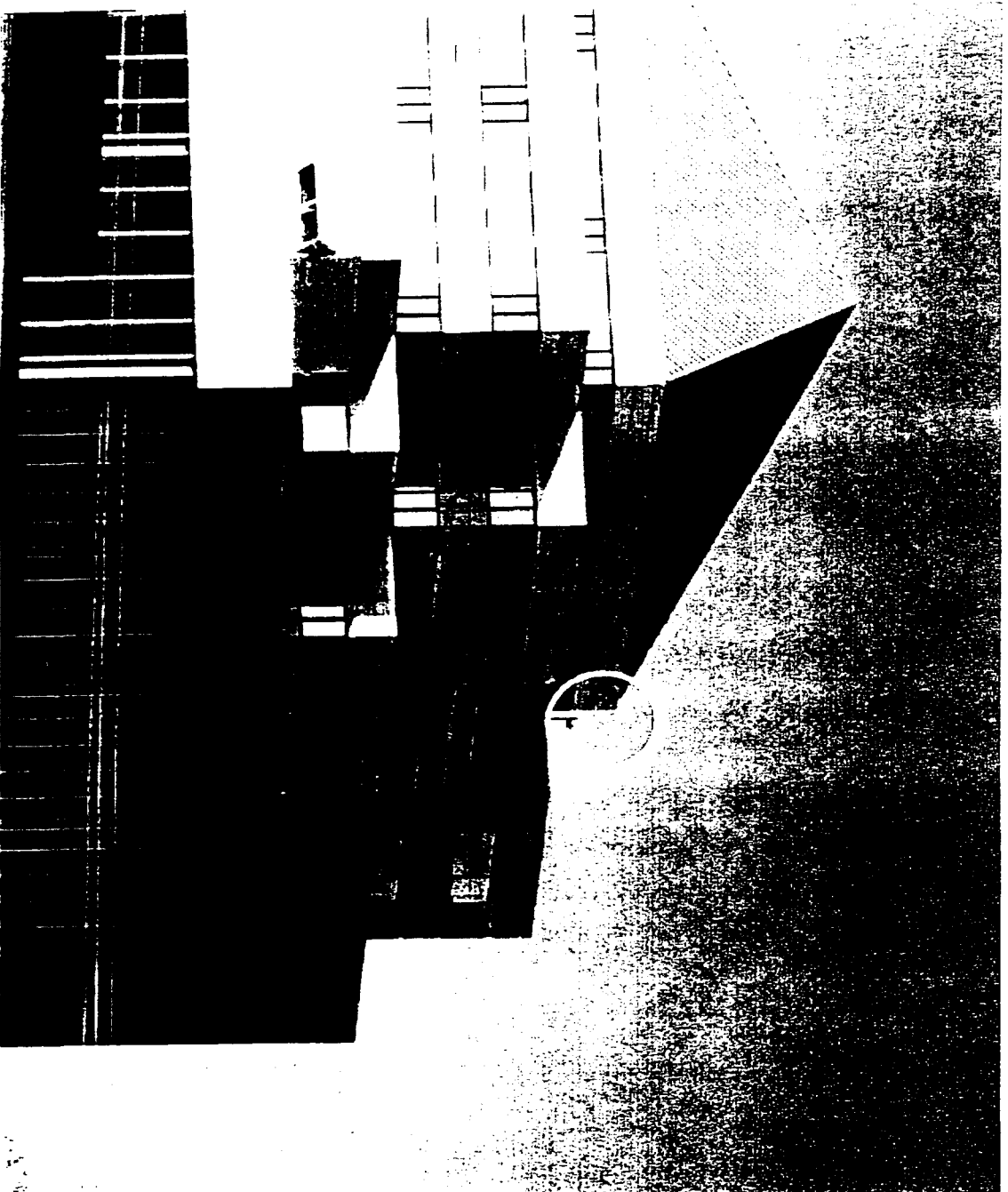
# Secured Enclosure

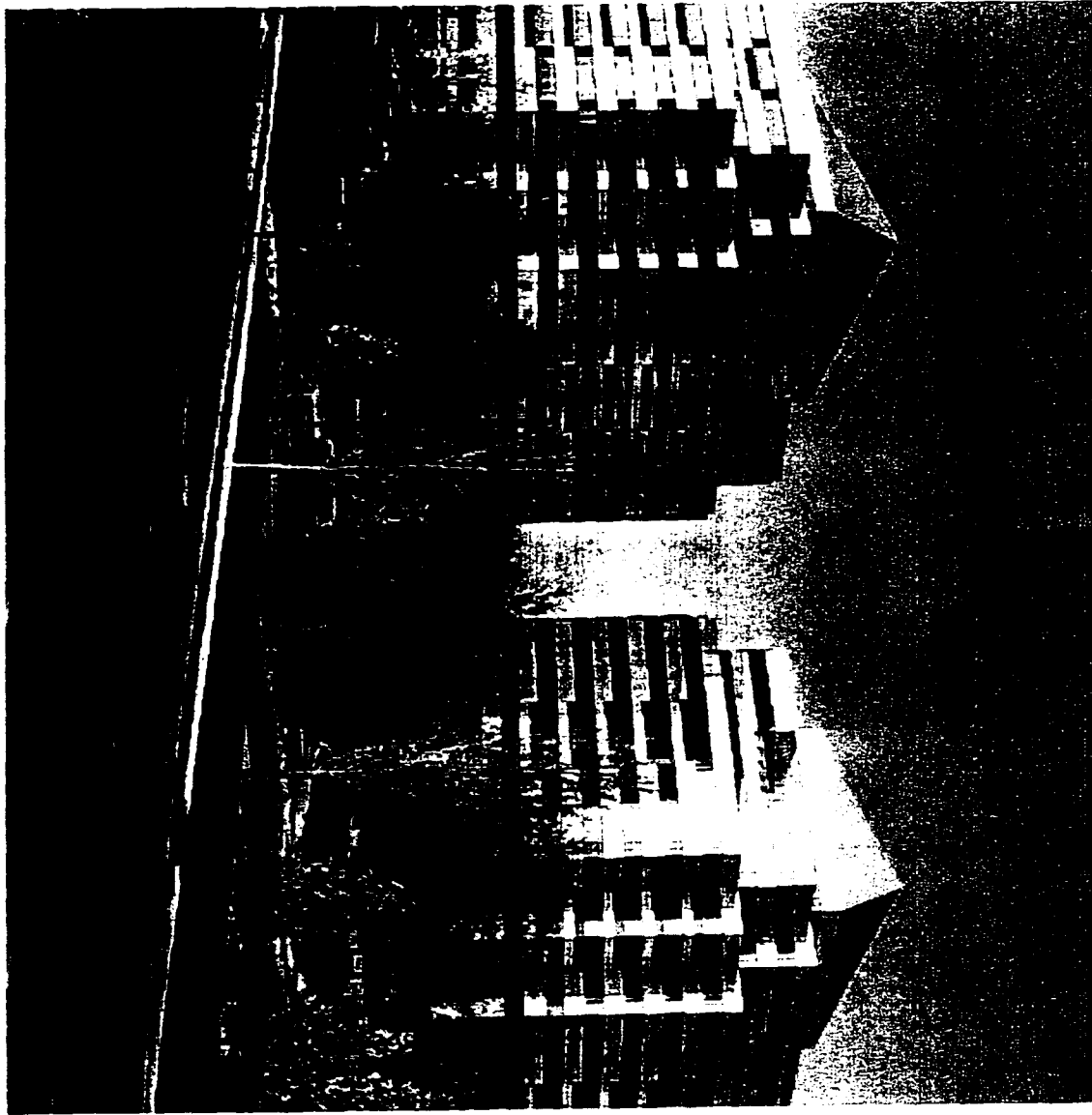


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**WINSTAR**

# ***Find the Antenna***





# Professional Office Building